

MANAGEMENT ACCOUNTANTS

W. D. & H. O. WILLS (AUSTRALIA) LIMITED.

Wish to appoint three Accountants (2 in Sydney and 1 in Melbourne) for approximately 2 to 3 years training in the Company's Accounting systems and procedures with a view to appointment in management or financial accounting positions.

We are interested in applicants from 21 to 26 years who have recently graduated with an accounting major or qualified Accountants (AASA or equivalent) with 3 years practical business or accounting experience.

Successful applicants should be prepared for interstate transfer at any time after joining us.

Salary and conditions of employment will be attractive to the high calibre applicants we hope to interest.

Please apply in writing, giving details of qualifications and experience to:

Manager, Personnel Administration,

W. D. & H. O. WILLS (AUSTRALIA) LIMITED,

Box 145, G.P.O., Sydney, 2001.

PEOPLE IN BUSINESS

MR G. ROBERTS has joined Norths, members of the Sydney Stock Exchange Limited, as partners in Melbourne, where he is in charge of the newly opened office of Norths, the firm resulting from the recent merger of Taylor, Bottomley & Ricketson and J. & J. North.

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MR M. G. FLETCHER, finance director of Escor Ltd, has today been appointed a director of **Tutt Bryant Ltd.**

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MR D. W. PERRIN has been appointed deputy managing director **Smith Kline & French Laboratories (Australia) Ltd**, **Mr W. T. Outh** operations director and **Mr R. S. Hains** finance and administration manager.

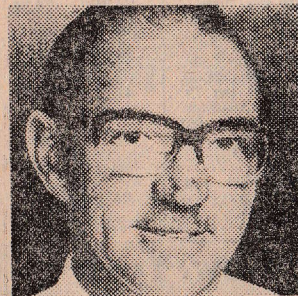


G. ROBERTS

MR T. J. BYRNE and **MR C. C. COGHLAN** have been appointed directors of **Ballarat Brewing Co. Ltd** and **Mr J. P. Griffin** manager as well as secretary of the company and its subsidiaries.



W. T. OUTH



R. S. HAINS

ACCOUNTANT

AROUND \$12,000

A medium sized Public Company Group which has operations in the leisure industry, minerals and share investments, requires a competent and energetic Accountant to be responsible for a variety of activities. The Company's administration is located in modern offices in central Sydney close to Wynyard Station.

DUTIES: Supervision of the accounting function, including production of monthly operating statements. He will also be involved in consolidation of quarterly and annual accounts, taxation and secretarial matters. The appointee will be responsible to the Group Finance Controller.

QUALIFICATIONS: Minimum AASA or ACA, preferably with several years post-qualification experience. It is anticipated that applicants will be between 25 to 32 years of age.

BENEFITS: A salary of approximately \$12,000 p.a. is envisaged. Membership of the Company's superannuation scheme will be available.

APPLICATIONS: Phone inquiries to Mr Davis, on 232 2066. Written applications, containing full career details, should be marked "Confidential" and forwarded to:

"Accountant,"
G.P.O. Box 5245,
SYDNEY, 2001.

NATIONAL SALES MANAGER

To \$18,000 + Benefits

Our client, a medium sized national organisation recognised for its manufacturing and marketing operations within the consumer and industrial products fields, seeks the services of a top flight National Sales Manager. **Location—Melbourne.**

Responsible to the General Manager, the successful man will control and develop national profit performance in a \$10 million plus division through effective marketing strategy, product assessment and development and vigorous leadership of an established field sales and marketing force.

The operations are vibrant and highly successful offering an experienced and enterprising sales and marketing executive excellent career development and senior management progression. Top calibre applicants need only apply with high achievement record the main criterion. Age is flexible and tertiary qualifications very desirable.

Remuneration for the appointment is negotiable up to **\$18,000 p.a.** for an outstanding man plus full executive benefits including company car and superannuation.

Please direct your interest in writing with essential personal and career details to G. W. Byrne quoting 9178. Strict confidence is assured.

Sydney

To \$12,500

Works Accountant

Here is an excellent opportunity for a mature qualified accountant to join a large, well established, diverse international company, in a division engaged in the manufacture and distribution of recognised consumer products.

As a member of the management team and senior accounting manager at the plant, the appointee will be responsible for all costing, budgeting and management accounting. Candidates must have sound experience in these areas, gained in a manufacturing environment. There is adequate support from a capable staff, and for the successful applicant who displays initiative, diplomacy and aggression, career prospects are excellent. The quoted commencement salary forms part of an attractive package.

For application forms, write or telephone